

VIRTUE MAP 2.0:

INTELLECTUAL PROPERTY RIGHTS POLICY

360 Mind, UAB © Corporate registration number: 305832192 | Legal address: Aludarių str. 5-66, 01113 Vilnius, Lithuania

CONTENTS

CONTENTS				
1	Pf	ROTECTION OF INTELLECTUAL PROPERTY	. 3	
	1.1	Purpose of this Policy	. 3	
	1.2	Definitions and References	. 3	
	1.3	Ownership of Intellectual Property	. 4	
	1.4	Commercialization of Intellectual Property	. 5	
2	"\	/IRTUE MAP" SOFTWARE: FUNCTIONALITY OVERVIEW	. 6	

1 PROTECTION OF INTELLECTUAL PROPERTY

1.1 Purpose of this Policy

- 360 Mind, UAB a legal entity incorporated and operating under the laws of the Republic of Lithuania (EU member state) has adopted this Intellectual Property Rights (hereinafter IPR) Policy in order to minimize the possibility of any infringement of IPR with regard to computer software "Virtue Map" which it has developed in the course of its own R&D activity.
- 2. In addition, this Policy clarifies the scope, ownership, and constituents of the intellectual property owned by 360 Mind, UAB, including, without limitation, design, trademarks, and research and development intangibles pertaining to "Virtue Map" (in any of its versions), such as AI-based customer churn prediction tool which constitutes an integral and inseparable part of the "Virtue Map" software unit as a whole.
- 3. Finally, this Policy delineates principles for the commercialization and allocation of benefits as regards the IPR resulting from "Virtue Map" computer software, as well as R&D intangibles created in the course of R&D activities carried out by 360 Mind, UAB.

1.2 Definitions and References

- 4. **"Commercialization"** shall refer to making, selling, copying, adapting, applying, publishing, developing, using, assigning, licensing, or otherwise utilizing intellectual property for the purpose of generating financial or other commercial gains.
- 5. **"Customer churn prediction tool"** shall refer to an artificial intelligence (AI)-based customer behavior analysis and prediction software, developed by 360 Mind, UAB in the course of its own R&D activity¹ and integrated into "Virtue Map" computer software, thereby constituting an essential and inseparable part thereof. For the purpose of clarity, this prediction software is not a stand-alone product and, therefore, is operational only in combination with "Virtue Map"; this, however, does not in any way minimize or undermine 360 Mind, UAB's intellectual property rights which it holds toward the customer churn prediction tool.
- 6. **"Copyright Work"** shall mean any work that falls within the category of protected work under the laws of the Republic of Lithuania.
- 7. **"Virtue Map"** or **"Virtue Map software"** shall mean the proprietary computer software application developed by 360 Mind, including the customer churn prediction software as defined above under the term *Customer churn prediction tool*.
- 8. "Intellectual Property", "Intellectual Property rights" or "IPR" shall mean, without limitation, all rights to any output, such as copyright (copyright work), code, algorithm, knowledge, information, patents,

¹ R&D project name, as originally titled in Lithuanian language "Dirbtinio intelekto taikymo klientų atkritimo aptikimui moksliniai tyrimai ir atkritimo prognozavimo įrankio prototipo sukūrimas" ("Research with respect to application of AI for the development of customer churn prediction tool prototype") and documented in the project's R&D report delineating the progression of R&D activity from idea to final product, as well as scientific and technological uncertainties met and deliverables achieved.

database rights, design rights, trademarks, and any other intellectual property rights (in particular, pertaining to "Virtue Map") — whatever its form or nature, whether it can be protected or not.

- 9. **"360 Mind"** or **"the Company"** shall mean 360 Mind, UAB, the legal entity incorporated and operating under the laws of the Republic of Lithuania (corporate registration number: 305832192, legal address: Aludarių str. 5-66, 01113 Vilnius, Lithuania).
- 10. **"Policy"** or **"the Policy"** shall refer to this IPR policy which establishes and specifies intellectual property rights with respect to "Virtue Map".
- 11. **"Research and development" or "R&D"** shall mean work defined in the OECD Frascati Manual 2015² (Guidelines for Collecting and Reporting Data on Research and Experimental Development):
 - 11.1. "Applied research" original investigation undertaken in order to acquire new knowledge, directed primarily toward a specific, practical aim or objective;
 - 11.2. "Experimental development" systematic work, drawing on knowledge gained from research and practical experience and producing additional knowledge, which is directed to producing new products or processes or to improving existing products or processes.
- 12. **"Software"** or **"Software application"** shall refer to computer software as defined under the Law of Copyright and Related Rights of the Republic of Lithuania (May 18, 1999; No VIII-1185).

1.3 Ownership of Intellectual Property

- 13. 360 Mind owns and reserves all legal and beneficial rights to intellectual property, including, without limitation, software code (both source and object code), customer churn prediction tool, texts, graphics, images, photographs, any footage or visual material/recordings, trademarks, logos, other visual signs, illustrations, graphic design, and/or individual parts of all of the above mentioned objects in or in relation with "Virtue Map", as well as product-related digital content.
- 14. Third parties are prohibited, without Company's prior written consent, from modifying, copying, reproducing, disassembling, reverse engineering, decompiling, distributing, publicly displaying, performing, publishing, or otherwise making available the "Virtue Map" and/or its constituents, including, without limitation, the customer churn prediction tool integrated therein, as well as related digital content provided by the Company in whole or in part.

² OECD (2015), Frascati Manual 2015: Guidelines for Collecting and Reporting Data on Research and Experimental Development, The Measurement of Scientific, Technological and Innovation Activities, OECD Publishing, Paris. DOI: <u>http://dx.doi.org/10.1787/9789264239012-en</u>

1.4 Commercialization of Intellectual Property

15. 360 Mind owns and asserts commercialization rights over all intellectual property pertaining to "Virtue Map", and holds a full right to license and/or assign commercialization rights to its corporate group members and independent parties.

2 "VIRTUE MAP 2.0" SOFTWARE: FUNCTIONALITY OVERVIEW

- 16. As an overview of "Virtue Map" computer software protected under this Policy and relevant legislation, this part of the Policy outlines its functionalities and technical capabilities.
- 17. "Virtue Map" is a neuroscience and AI-based software solution which allows users to eliminate procrastination and boost productivity levels. It provides daily productivity lessons and practical exercises that gradually but effectively engages and utilizes users' brain power. Each app user's plan is designed to establish habits to defeat procrastination once and for all. Each lesson is designed to be short and sweet. Instead of dry theory, users can focus on reflection, practical exercises, and valuable productivity tools designed by behavioral scientists and world-class coaches to help them to become the achiever they always dreamed to be.
- 18. "Virtue Map" offers a personalized plan that considers the unique personality type, preferences, and motivations of each user. The program is based on Cognitive Behavioral Therapy (CBT) with numerous studies equating CBT with other forms of psychological therapy. The tool helps people to overcome procrastination, improve concentration and focus, and build healthy and lasting habits.
- 19. "Virtue Map" is made available as a computer software application through the Company's website (<u>https://virtuemap.com/</u>) and directly on "Google Play" (<u>https://play.google.com</u>) as well as "App Store" (<u>https://apps.apple.com</u>), and contains the following features:
 - 19.1. Anti-procrastination program. "Virtue Map" can help users stop procrastinating and start living their dream life. Unlike many other self-development tools, "Virtue Map" does not take a one-size-fits-all approach. Rather, it is a 1 to 3 months program that fits users' needs, personality, preferences, and challenges. It helps them identify the root causes of their procrastination and provides them with neuroscience-based strategies and tools to overcome it. Users can follow the program at their own pace and track their progress.

"Virtue Map" offers CBT-based step-by-step guidance, which allows to break free from negative thoughts, set and reach procrastination goals, and transform life for the better.

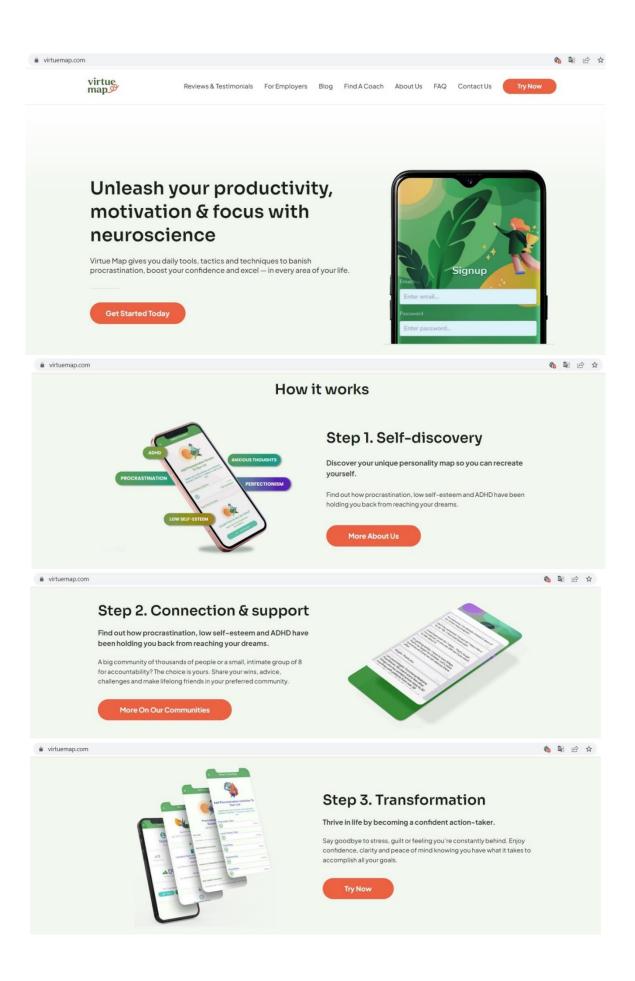
"Virtue Map" also offers bite-sized daily tasks that take 5 to 10 minutes to complete.

Crafted by the top behavioral experts, including ICF-Certified Productivity & Success Coaches, medical doctors, and psychologists, and backed by CBT (Cognitive Behavioral Therapy) methods as well as AI-based users' behavior analysis and prediction algorithms which prevent users from dropping out from their procrastination-tackling schedules, the program will guide users through the procrastination-coping process.

19.2. *App.* Virtue Map empowers users to have and use their anti-procrastination plan wherever they are – in bed, in a workspace, or on Maldives beach. Available in Apple or Google stores as "Virtue Map Productivity App", the app guides users through easy-to-complete daily lessons and practical exercises to help them to rewire their brain, overcome mental blocks and change their behavior

for the better. The plan consists of 90+ engaging lessons, so learning and growing are motivating and fun.

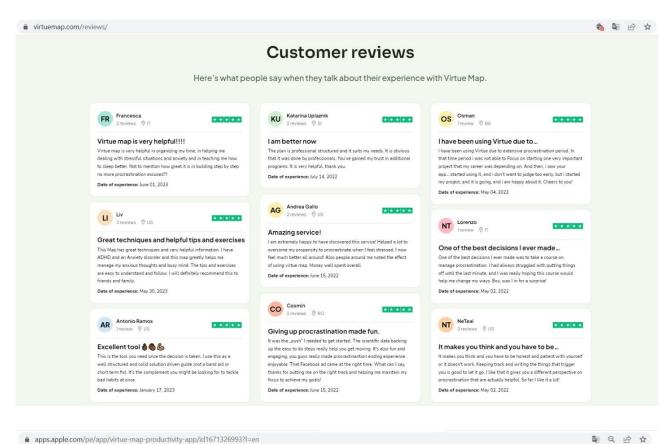
- 19.3. *Accountability group. "*Virtue Map" unites like-minded people, who are passionate about selfdevelopment and growth, and allows joining a supportive accountability group to share users' progress, setbacks, and insights and get inspired.
- 19.4. *Coaching.* In addition to the resources and tools, Virtue Map's premium access pairs users with the most-demanded personal coaches for intensive growth. The one-on-one coach guidance and support help users identify and overcome barriers to productivity and goal achievement and tackle procrastination. Expert help, personalized guidance, and feedback might be the final pieces of the puzzle to help users beat procrastination.
- 19.5. *A variety of functionalities*, which help users to:
 - break old habits and build new ones;
 - reduce procrastination and start getting things done;
 - decrease anxiety, self-doubt, and stress levels;
 - increase income and confidence;
 - improve sleep and energy levels;
 - empower to organize one's time;
 - unleash productivity, motivation, and focus.
- 20. By employing AI-based tools, "Virtue Map" is unique in its ability to monitor and predict users' behavior thereby preventing users from pre-mature dropout of their personal anti-procrastination schedules. This is achieved by utilizing an in-built behavior prediction software (churn prediction algorithms), which measures user behavior parameters and ensures timely and proactive notifications. Developed in the course of the Company's own R&D activity and integrated into the "Virtue Map" itself, the prediction algorithm makes "Virtue Map" an unparalleled solution both for customers and the Company itself, empowering it to ensure timely customer dropout prevention and gains competitive advantage over its peers. Therefore, it greatly improves product efficiency and user satisfaction by fostering user motivation that empowers them to stay on the program, preventing premature abandonment of personal improvement plans, and enabling users to take its full advantage.
- 21. For ease of comprehension, below is a selection of "Virtue Map" images which capture its dynamics in operational and non-operational setting:



22. With over 1000 Trustpilot customer reviews³ featuring a dominant 5-star user feedback rate, "Virtue Map" falls into the category of *Great* products according to Trustpilot's rating methodology.

O A https://www.trustpilot.com/review/virtuemap.com	E Å
C Search for another company	Categories Blog Log in For businesses
Beauty & Well-being > Wellness & Spa > Wellness Program > virtuemap.com	
virtuemap.com Reviews 1,176 • Great ************************************	Image: Constraint of the second s
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Reviews * 3.9	⑤ Pays for extra features
5-star 46% 4-star 32% 3-star 10%	 ♀ Replied to 82% of negative reviews Or Replies to negative reviews in < 1 month
2-star ● 1% 1-star ● 11%	Our 2022 Transparency Report has landed ★
Filter Sort: Most relevant ÷	Take a look
Alana Marquetti Sansivieri da 1 review © BR	About virtuemap.com Information written by the company
***** 14 hours ago The best: YouFluent YouFluent is very interesting and helps you understand where you can improve and where you are going wrong. It's so worth it. Enter of experiences August 02, 2022	The Virtue Map Team features the right blend of experts —including ICF-Certified Productivity & Success Coaches, medical doctors, and psychologists—to achieve our mission and vision. We are a group of inspired people whose big dream is to restore productivity in a chaotic world. We rely on sound, evidence-based research to ensure that Virtue Map consistently

³ <u>https://www.trustpilot.com/review/virtuemap.com</u>



apps.apple.com/pe/app/virtue-map-productivity-app/id1671326993?l=en

App Store Preview



Virtue Map Productivity App 17+ Eliminate Procrast UAB 360 Mind d for iPhon Desid Eroo

iPhone Screenshots





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